



Executive Summary

A local government housing association faced challenging cost-cutting targets whilst having to enhance efficiency improvements in managing essential 24/7 PPE, Electrical, Plumbing and Building supplies services for the upkeep of essential services for its tenants.

Case Study

Local Government Housing Association



Challenges

The initial challenge was understanding the current status of consumption usages and administrative procurement of critical items to support contractual KPI measures. This allowed SupplyPoint to configure the right solution first time to securely manage the individual product sizes, frequency of use and critical low moving items essential for immediate emergency usage.



How it helped

The initial scope was to stock onsite parts and eliminate un-controlled and expensive out of hours emergency ordering. The RotoPoint and Locker combination coupled with remote WebSync services provides simple, visible dynamic stock holding and usages and now provides one consolidated monthly invoice to the end customer.



Results

Initial focus areas met and an additional four systems put in place to expand to further areas.

The Full Study



Executive Summary

A local government housing association faced challenging cost-cutting targets whilst having to enhance efficiency improvements in managing essential 24/7 PPE, Electrical, Plumbing and Building supplies services for the upkeep of essential services for its tenants

The main focus was:

- Immediate 24/7 point of use product availability
- Re-stocking of fast-moving products
- Reduce unnecessary ad-hoc procurement of expensive inefficient repeat purchase orders
- Eliminate wastage and un-controlled purchasing

The installed SupplyPoint solution has fulfilled the objective and is now being developed to scale up to other national housing association requirements



Challenges

The initial challenge was understanding the current status of consumption usages and administrative procurement of critical items to support contractual KPI measures. This allowed SupplyPoint to configure the right solution first time to securely manage the individual product sizes, frequency of use and critical low moving items essential for immediate emergency usage. The SupplyPoint pre-sales team worked in collaboration with the integrator to qualify the hardware and IT services to remotely manage expected demand cycles.

SupplyPoint exceeded all expectations and provided an impressive scalable solution to bolt on additional future managed inventory-controlled products. SupplyPoint's post-sale team could then deliver, install and commission all elements of the solution to allow the integrator to stock and replenish identified critical parts through a controlled and efficiently managed way.



How it Helped

The initial scope was to stock onsite parts and eliminate un-controlled and expensive out of hours emergency ordering. The RotoPoint and Locker combination coupled with remote WebSync services provides simple, visible dynamic stock holding and usages and now provides one consolidated monthly invoice to the end customer. Emerging new ad-hoc product purchases can now be tracked through a sustainable reporting method to allow capture of these parts into a secure controlled managed inventory process.

This ensures the managed inventory solution is consistently monitored and updated.



Results & Return on Investment

The overall objective and project scope has satisfied the integrator's support functionality and achieved the end customers challenges

- Exceed challenging 24/7 KPI demands
- Enhance services efficiency and productivity
- Provide hard cost savings through reduced consumption spend 25-40% lower and procurement costs
- Dynamic stocking profile
- 100% control and visibility on seasonal demand products
- Allow the end user to adapt additional stocked products through 3rd party providers

The approach was solution centric not just providing products and services, to a brand new un-experienced customer.